

IOWA LOTTERY AUTHORITY
SCHEDULE OF ECONOMIC BENEFITS

June 30, 2013

Proceeds to Iowa Plan		\$170,318,439
Proceeds to CLEAN fund		\$35,894,355
Proceeds to Special Appropriations		\$13,773,572
Proceeds to Gambler's Treatment Program		15,732,208
Proceeds to the State General Fund:		
Prior to Fiscal Year 2013	\$1,148,408,257	
Fiscal Year 2013		
Transferred	61,053,565	
Payable	21,784,562	
	<hr/>	
		1,231,246,384
Proceeds to the Veterans Trust Fund:		
Prior to Fiscal Year 2013	\$11,269,796	
Fiscal Year 2013		
Transferred	1,843,716	
Payable	283,008	
	<hr/>	
		<hr/> 13,396,520
Total		<hr/> \$1,480,361,478 <hr/>

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE MONTH AND YEAR ENDED JUNE 30, 2013

	Month ended June 30, 2013	Month ended June 30, 2012	Year-to-date June 30, 2013	Year-to-date June 30, 2012
OPERATING REVENUES				
Instant-scratch ticket sales	\$15,673,969	\$14,399,227	\$202,299,747	\$188,814,325
Pick 3 sales	552,890	560,473	6,804,870	6,743,717
Powerball sales	4,237,153	5,340,243	81,385,271	57,934,104
Mega Millions sales	876,984	1,249,582	13,317,888	22,293,152
Hot Lotto sales	1,323,979	844,273	11,664,946	10,525,347
Pick 4 sales	255,630	230,015	3,085,784	2,788,613
\$100,000 Cash Game sales	364,120	372,492	4,483,605	4,314,098
Pull-tab sales	1,207,658	1,289,550	16,209,309	17,438,369
Application fees	225	350	5,125	4,075
Other revenue	557	35,263	11,706	212,884
Total operating revenues	24,493,165	24,321,468	339,268,251	311,068,684
OPERATING EXPENSES				
Scratch ticket prize expense	10,061,739	8,723,307	128,096,203	116,954,213
Pick 3 prize expense	328,094	330,894	4,009,581	3,993,780
Powerball prize expense	2,003,622	2,625,581	39,682,727	28,287,777
Mega Millions prize expense	435,669	632,489	6,538,181	11,307,020
Hot Lotto prize expense	651,601	410,880	5,652,815	5,118,123
Pick 4 prize expense	146,918	135,924	1,812,515	1,634,063
\$100,000 Cash Game prize expense	203,733	198,412	2,740,099	2,175,236
Pull-tab prize expense	753,682	804,187	10,140,042	10,912,790
VIP Club prize expense	160,274	160,714	1,950,002	1,907,142
Promotional prize expense	43,292	29,129	179,603	152,303
Advertising/publicity	704,295	670,821	6,602,682	6,605,304
Retailer compensation expense	1,648,361	1,846,422	22,116,797	20,125,497
Ticket expense	351,554	229,233	3,945,970	3,115,487
Vendor compensation expense	471,035	468,702	6,885,203	6,204,116
Online game expense	65,575	0	295,663	0
Salary and benefits	848,800	904,861	9,332,928	9,120,063
Travel	31,995	36,777	419,036	451,040
Supplies	2,781	11,211	99,885	147,091
Printing	792	589	13,459	15,031
Postage	369	289	6,337	6,238
Communications	15,006	12,967	149,569	130,366
Rentals	24,928	26,900	304,507	290,595
Utilities	5,053	6,377	102,419	97,579
Professional fees	22,512	44,292	116,182	165,225
Vending machine maintenance	47,052	44,818	577,841	537,941
Outside services and repairs	54,301	229,403	324,126	460,445
Data processing	4,916	4,207	57,072	50,320
Equipment	91,886	373,482	378,917	719,188
Reimbursement to other				
state agencies	25,044	34,876	408,431	433,436
Depreciation	23,879	18,899	245,805	173,611
Other	(10,688)	(20,387)	67,587	56,009
MUSL administrative expense	3,087	3,759	37,050	45,106
Total operating expenses	19,221,157	19,000,015	253,289,234	231,392,135
Operating income	5,272,008	5,321,453	85,979,017	79,676,549

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE MONTH AND YEAR ENDED JUNE 30, 2013

	<u>Month ended June 30, 2013</u>	<u>Month ended June 30, 2012</u>	<u>Year-to-date June 30, 2013</u>	<u>Year-to-date June 30, 2012</u>
Non-operating revenues (expenses)				
Proceeds deposited to:				
State General Fund	(4,432,341)	(5,047,647)	(82,838,127)	(76,012,455)
Veterans Trust Fund	(85,198)	(78,236)	(2,126,724)	(2,719,494)
Interest Income	8,527	8,818	107,506	105,755
Interest expense	(362)	(3,010)	(33,453)	(39,134)
Net non-operating revenues (expenses)	<u>(4,509,374)</u>	<u>(5,120,075)</u>	<u>(84,890,798)</u>	<u>(78,665,328)</u>
Change in net position	762,634	201,378	1,088,219	1,011,221
Net position, beginning of period	<u>5,521,545</u>	<u>4,994,582</u>	<u>5,195,960</u>	<u>4,184,739</u>
Net position, end of period	<u><u>\$6,284,179</u></u>	<u><u>\$5,195,960</u></u>	<u><u>\$6,284,179</u></u>	<u><u>\$5,195,960</u></u>